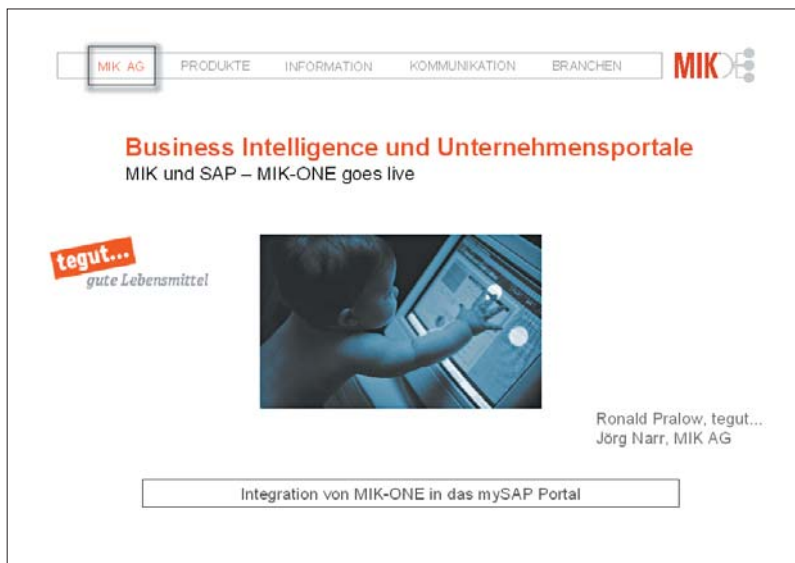


# „tegut... goes with MIK and mySAP“



**The Internet euphoria is over, new technology must now prove what it can do. tegut..., the groceries chain in Fulda, is using mySAP as its company portal and is currently integrating MIK-ONE with mySAP as its analysis tool. Although as a pioneer, tegut... must deal with many challenges, the current state of the project is extremely satisfactory.**

The more modern the times, the more valued the tried and tested – provided it is adapted to the

**The integration of MIK-ONE with mySAP at tegut... combines access to information with the selection of task-specific tools.**

modern, of course. tegut..., a local groceries chain in Fulda, applies this motto twice over: when selling products in its branches and when applying IT solutions.



Although its range of goods has been constantly adapted to its customer requirements over the years, tegut... (founded in 1947) has also stayed true to its own motto, offering its customers only the best quality groceries. To get into a tegut... store, food must be fresh and healthy.

When the majority of customers only looked at price, tegut... and its unusual ideals used to be noticed only by a small number of customers to whom quality mattered. Since consumers have started to notice that food and health go together, so has their appreciation of good quality. tegut... has been experiencing significant growth as a consequence. Today, the chain runs 340 stores around Hessen, Thüringen and Bavaria, with a turnover of over a billion Euro.

tegut... is also innovative and successful in IT matters: It is almost a tradition at tegut... to use the most modern and high-performance tools. The latest generation of IT solutions is so innovative that it has been possible to bring back a tried and tested method in a new form: local access to central data.

## Company-wide data access

"To be successful in the groceries business with its narrow margins, you must convince your customers with good

philosophy and solutions, while also constantly making your organisation more effective«, says Wolfgang Müller, IT director at tegut... Theo Gutberlet Stiftung & Co. "For us, this means that we have to permanently adjust qualitatively according to the wishes of our customers, while simultaneously improving the internal processes."

To achieve these goals – and to simultaneously represent and manage the cost structure of the entire company transparently – tegut... has been using MIS (Management Information System) tools from MIK since 1992. Initially with MIK-INFO, since 1997 with MIK-OLAP and MIK-ONE, 80 employees now analyse the relevant business data at the tegut... head office.

tegut... still wanted to achieve more, however. "In the IT area, we want to achieve with PCs what used to be possible only with mainframes", says Wolfgang Müller smiling. "We favour central data storage with local processing and security which can still, however, provide every employee and partner in the company with the information where they require it. Of course, a solution of this kind should be used in conjunction with a modern Internet-based end device, rather than the cryptic user-interface of a terminal."

## mySAP – the Internet portal



The Internet/intranet provides the framework. SAP and MIK provide the content.

For tegut... the solution for this task is to set up an Internet portal based on mySAP. The theoretical concept is very simple: mySAP is the company-wide portal for all information access; the portal contains all applications and data that users need for their operative and organisational tasks.

And how does the concept look in practice? mySAP is no longer viewed as a closed world, as SAP R/3 was, but rather as an open framework for a company-wide overall solution.

As a framework, mySAP accepts user log ons (single-sign-on) and gives users access to all tools and data that they are authorised to use in their role in the company. SAP itself provides some applications and its own data source within this framework. The customer can, of course, easily supplement these mySAP applications with “non-SAP” components and applications.

## Integration of MIK-ONE with mySAP

For tegut... integrating MIK with mySAP represents a two-step project – both the MIK-OLAP database as well as the MIK-ONE evaluation tool need to be integrated with mySAP.

From the technical point of view, both tasks are relatively easy to manage – both MIK and SAP are currently developing the corresponding integration tools. Fundamental problems must be overcome to integrate MIK with mySAP. The initial indications that tegut... has been able to derive from the preliminary version point to a problem-free integration.

“As well as the mainframe, tegut... uses Microsoft SQL Server 7.0 as its main data source for statistical business information”, explains Ronald Pralow, Controlling staff member and one of the people responsible for integrating MIK-ONE with mySAP. Due to their different designs, it was

always clear that MIK-OLAP and SQL Server would be operated together. Oracle is used as a database for all SAP modules (also for SAP BW). »All three databases form the three main pillars of the new design, each using its specific benefits differently«, explains Ronald Pralow. Operation and management of MIK-ONE is problem-free – the employees using the tool can no longer imagine working without it. Of course, MIK-ONE is used differently in the new environment.

“Initially MIK-ONE and MIK-OLAP represented something like a single unit”, declares Ronald Pralow. “This has changed – the connectors developed by MIK now make it possible for MIK-ONE to access different databases. This possibility is exactly what is needed to set up a company portal: all applications are simply components that can be combined simply and effectively with other modules.”

### tegut...

**Founded in 1947 by Theo Gutberlet as a retail company, tegut... Theo Gutberlet Stiftung & Co. with its head office in Fulda today operates 360 groceries branches in central Germany. The company's guiding principle is commitment to high quality: organically grown food, exhaustive quality checks, its own bakery with biological ingredients as well as its own meat products company – tegut... takes its commitment seriously. Customers appreciate this commitment: around 40% of all sales are made to customers using the tegut... customer card. With 8,000 employees, tegut... had a turnover of over 1 billion Euro in 2001. For further information on tegut... see [www.tegut.com](http://www.tegut.com).**

## Advantages of the new architecture

In practice, a series of important advantages are gained. After logging on to the company portal, users can access all the applications that they need to perform their tasks effectively. At tegut... applications can be SAP tools,

MIK-ONE, applications from other manufacturers or proprietary solutions. Users can navigate through the optical framework provided by the Web browser in a desktop that is as identical as possible.

The database accessed is not important to the user – the database selected is determined by the corresponding application. This means that at tegut... a user from Controlling can access data from MIK-OLAP with an SAP module, while an employee in Marketing or Purchasing evaluates



**“The combination of MIK with mySAP creates an effective, exemplary synthesis.”**

Wolfgang Müller, director of IT (right) and Ronald Pralow, Controlling (left).

data from SAP Business Warehouse with MIK-ONE at the same time.

“If the implementation of mySAP and MIK continues as planned, both systems will be productive at head office some time in 2002”, affirms Ronald Pralow. “A company-wide information system only makes sense, however, if it can be used across the entire company. For this reason we are currently working on providing our field sales employees and individual branches with access to the company portal and MIK. Important progress in this direction will be made in 2002. mySAP and MIK will then provide the entire company with an extremely high-performance solution that supports effective management for the company.”

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